

Montebello District Board of REALTORS®
86th Annual Installation and Awards Dinner Dance
“Black and White Ball” - Saturday, January 31, 2009
Pacific Palms Resort, Majestic Ballroom, Industry Hills

Theme: “United for Success”

Another evening to remember! Right on time for the Social Hour, “live” music began to play in the lobby, crowded with REALTORS, Affiliates, Dignitaries, Family Members and Friends who arrived early to celebrate the 86th Installation of the Montebello District Board of Realtors! The “Chime” rang and the doors opened for guests to enter the beautifully decorated ballroom. The huge REALTOR® “R” illuminated the stage and tall floral centerpieces, surrounded by flickering votive candles, decorated the tables. Everyone was impressed.

Outgoing President, Bob Archuleta welcomed everyone to the event and introduced the Master of Ceremonies, Tom Ramirez of Wells Fargo Home Mortgage. An Inspiring Invocation was offered by Louie Fragoso of Countrywide Home Loans and the Pledge of Allegiance was led by Rachel and Joshua Avirom, the children of incoming president, Jay Avirom and his wife Lupe.

Dinner was served and everyone enjoyed a delicious dinner of Filet Mignon and Seabass, a choice of table wine and an array of desserts.

Director Carlos Ortega presented the “2007 REALTOR of the Year” permanent plaques to Bob Archuleta and J.J. Lopez.

Diana Bustamante was awarded the “2008 REALTOR-Salesperson of the Year” in recognition for her service, devotion and commitment to the Board and Community. The surprised recipient received a standing ovation.

Outgoing President, Bob Archuleta, was recognized for his excellent service as 2008 Board President. He was honored by local and state legislators with presentation of Proclamations, Resolutions and Certificates. In his outgoing speech, Bob expressed his appreciation to everyone for attending this event and thanked the Board members, staff and affiliates for supporting his efforts. Special recognition was given to Terese Ramirez, 2008 Affiliate Committee President for her service to the Board. All affiliates were asked to stand and be recognized. They were thanked by Bob for their support to the Board.

Steve Goddard, President-Elect of the California Association of REALTORS, vacated the seats of the 2008 Board of Directors and installed the 2009 Board of Directors: President, Jay Avirom, President-Elect J.J. Lopez, Vice-President Mike Oyoque, Secretary Miguel Garcia, Treasurer Letty Tovar, Directors: Bob Archuleta, Armando Arenas, Diana Bustamante, Darrell Heacock, Carlos Ortega and Rudy Rodriguez.

Jay expressed appreciation to Bob on behalf of the Board for his excellent service as 2008 Board President. He thanked Tom Ramirez for serving as the Master of Ceremonies for this event. Jay also expressed appreciation to Steve Goddard for his participation.

The Event Sponsors were recognized for their contribution to this event, as follows:

Diamond Premier Corporate Sponsor - \$6,000
Wells Fargo Home Mortgage, Downey and Whittier Branch

Gold Premier Sponsor - \$3,500
First Mortgage Corporation

Silver Premier Sponsor - \$2,500
Farmers Insurance, Whittier

Crystal Sponsors - \$500
L.A. Real Estate Network
Montebello Chamber of Commerce
New Vista Asset Management
Pacific Financial Exchange
Prudential California Realty

Following his Inaugural Address, our newly installed president, Jay Avirom, asked for a “drum roll” and presented the “2008 MLS Contest Results” - Enthusiastic applause followed each presentation. The night celebrations continued with congratulations, picture taking and dancing till midnight to the music of “Tierra”.

!! Congratulations to the 2008 Top Producers !!

TOP FIVE (5) "LISTING AGENTS" FOR 2008

FIFTH PLACE with **38** listings is **REALTOR® STELLA MELENDEZ** of CENTURY 21 GEORGE MICHAEL REALTY

FOURTH PLACE with **52** listings is **REALTOR® MANDO RIOS** of CENTURY 21 MERIT

THIRD PLACE with **56** listings is **REALTOR® ELIZABETH AMAYA** of CENTURY 21 EXCELLENCE

SECOND PLACE with **79** listings is **REALTOR® CARLOS CAMPOS** of CALIFORNIA BROKERS

FIRST PLACE with **107** listings is **REALTOR® XAVIER IZQUIERDO** of CENTURY 21 DYNAMIC BROKERS

TOP FIVE (5) "LISTING OFFICES" FOR 2008

FIFTH PLACE with **218** listings is **CENTURY 21 GEORGE MICHAEL REALTY**

FOURTH PLACE with **233** listings is **CENTURY 21 DYNAMIC BROKERS**

THIRD PLACE with **410** listings is **CENTURY 21 EXCELLENCE**

SECOND PLACE with **415** listings is **CENTURY 21 REALTY MASTERS**

FIRST PLACE with **469** listings is **L.A. REAL ESTATE NETWORK**

TOP TEN (10) "SELLING AGENTS" FOR 2008

TENTH PLACE with **\$3,101,300** in MLS closed sales **REALTOR® OSWALD CHAVEZ** of L.A. REAL ESTATE NETWORK

NINTH PLACE with **\$3,290,450** in MLS closed sales **REALTOR® ELIZABETH AMAYA** of CENTURY 21 EXCELLENCE

EIGHT PLACE with **\$3,553,500** in MLS closed sales **REALTOR® VICTOR GARCIA** of REALTY WORLD LONE STAR BROKERS

SEVENTH PLACE with **\$3,688,950** in MLS closed sales **REALTOR® VERONICA MADRIGAL** of L.A. REAL ESTATE NETWORK

SIXTH PLACE with **\$4,266,000** in MLS closed sales **REALTOR® ROSE GALLARDO** of CENTURY 21 ALLSTARS

FIFTH PLACE with **\$5,640,865** in MLS closed sales **REALTOR® EDDIE MARTINEZ** of L.A. REAL ESTATE NETWORK

FOURTH PLACE with **\$7,081,900** in MLS closed sales **REALTOR® STELLA MELENDEZ** of CENTURY 21 GEORGE MICHAEL

THIRD PLACE with **\$7,788,677** in MLS closed sales **REALTOR® CARLOS CAMPOS** of CALIFORNIA BROKERS

SECOND PLACE with **\$8,186,250** in MLS closed sales **REALTOR® MANDO RIOS** of CENTURY 21 MERIT

FIRST PLACE with **\$19,394,325** in MLS closed sales **REALTOR® XAVIER IZQUIERDO** of CENTURY 21 DYNAMIC BROKERS

2008 # 1 COMMERCIAL AGENT

THE NUMBER **"ONE"** 2008 COMMERCIAL agent **REALTOR® EUGENIA VAROS** of CENTURY 21 DYNAMIC BROKERS

"MOST ESCROWS CLOSED FOR 2008"

REALTOR® XAVIER IZQUIERDO of CENTURY 21 DYNAMIC BROKERS with **66** Closed Escrows

TOP FIVE (5) "SELLING OFFICES" FOR 2008

FIFTH PLACE SELLING OFFICE with **\$19,390,850** in MLS closed sales CENTURY 21 GEORGE MICHAEL

FOURTH PLACE SELLING OFFICE with **\$27,816,125** in MLS closed sales CENTURY 21 DYNAMIC BROKERS

THIRD PLACE SELLING OFFICE with **\$35,146,250** in MLS closed sales CENTURY 21 EXCELLENCE

SECOND PLACE SELLING OFFICE with **\$38,933,870** in MLS closed sales CENTURY 21 REALTY MASTERS

FIRST PLACE SELLING OFFICE with **\$52,190,270** in MLS closed sales L.A. REAL ESTATE NETWORK